



# Summer Regional Training

Office of Integrated Student Supports

**Ohio** | Department of Education

# Today's Training

Restrooms

Professional Standards - Credits

Cell phones - Please silence

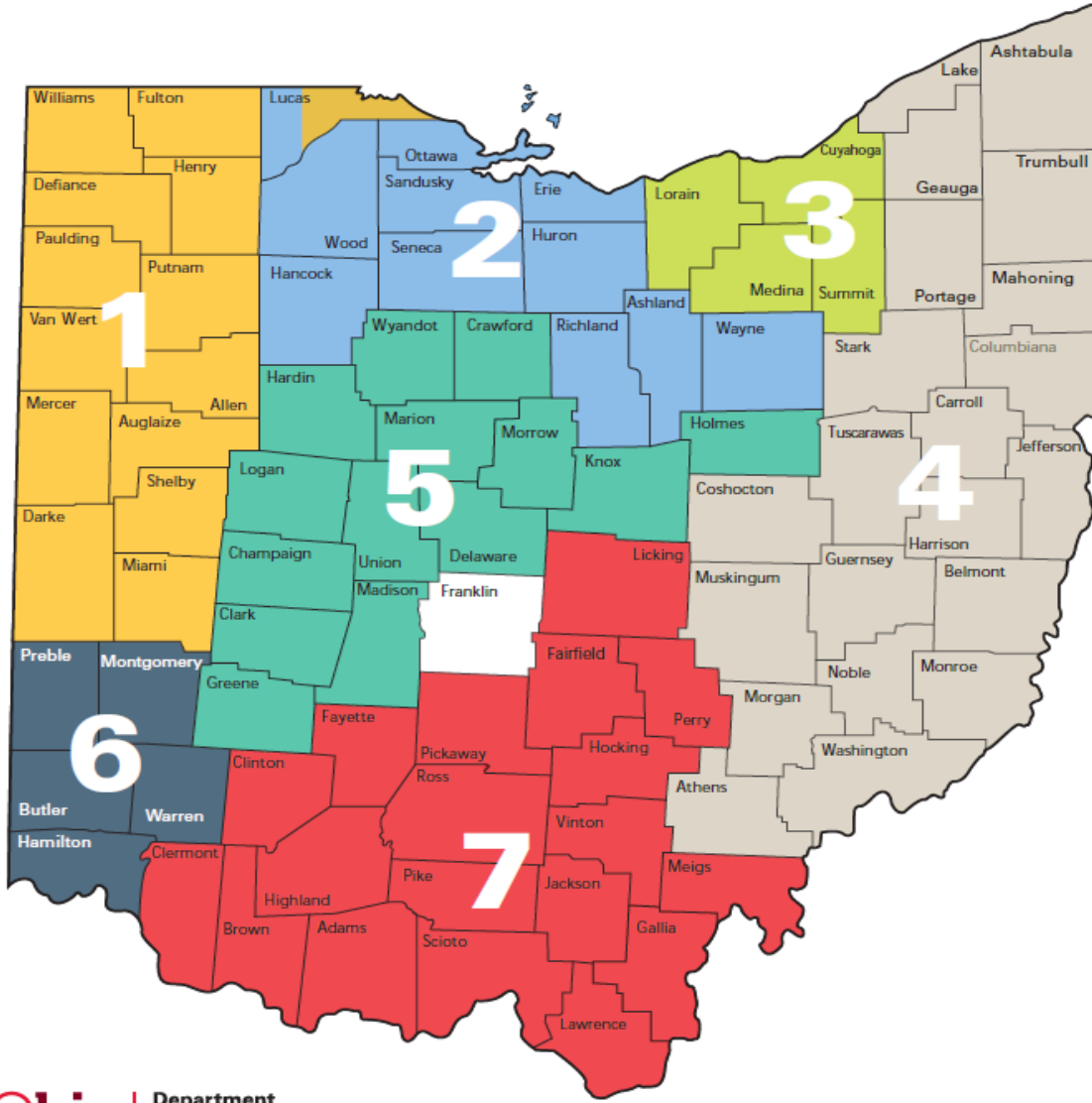
# Today's Training

Agenda

[www.education.ohio.gov](http://www.education.ohio.gov)

Education Program  
Specialist

# 2019-2020 Child Nutrition Program Regional Team Map and Contact List



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# Do I have an upcoming Administrative Review?

Access the Claims Reimbursement and Reporting System (CRRS); Click on **Compliance**

Pre-Administrative Review Workshops

# Items of Interest



**Weekly Email Communications**

**Ohio Ed Updates**

**Send an email to your program specialist to be added to the distribution list.**

**OK, now let's get started!**







# Meal Patterns and Child Nutrition Labels



# Important USDA Updates!

February 11, 2019: **Final Rule**

Half of the weekly grains must be whole grain-rich


Flavored, low-fat milk

Gradual sodium reduction

# Pre-K Meal Pattern



Offer vs Serve is not an option



Milk: For children 2-4 years, schools may serve unflavored 1% or skim milk



Grain: Children must receive at least one serving of whole-grain rich per day



Grain-based desserts do not meet this requirement

# Pre-K Meal Pattern

## Guidelines for Reimbursable Components



Whole eggs and yogurt are credible as meat alternates



Cheese spread no longer credible



Breakfast Cereal may contain no more than 6 grams of sugar per dry ounce



Separate vegetable and fruit components

# Pre-K Meal Pattern

## Guidelines for Vegetable and Fruit Component

Preschoolers will get a vegetable and fruit at lunch

May choose to serve two vegetables if the vegetable serving size is the same as a fruit

Snacks with vegetable and/or fruit are now reimbursable

100% fruit or vegetable juice may be served at only one meal or snack per day

# Reading the Meal Pattern Charts

## NATIONAL SCHOOL LUNCH PROGRAM MEAL PATTERN

<i>Lunch Meal Pattern</i>	<i>Amount of food per week (Minimum per day)</i>			
<i>Menu Component</i>	<i>Grades K-5</i>	<i>Grades 6-8</i>	<i>Grades 9-12</i>	<i>Grades K-8</i>
Fruit (cups)	2 ½ ( ½ )	2 ½ ( ½ )	5 (1)	2 ½ ( ½ )
Vegetables (cups)	3 ¾ (¾)	3 ¾ (¾)	5 (1)	3 ¾ (¾)
Dark Green	½	½	½	½
Red/Orange	¾	¾	1 ¼	¾
Beans/Peas ( legumes)	½	½	½	½
Starchy	½	½	½	½
Other vegetable	½	½	¾	½
Additional Vegetables to reach total	1	1	1 ½	1
Grains ( <u>oz eq</u> )*	8 (1)	8 (1)	10 (2)	8 (1)
Meat/Meat Alternate ( <u>oz</u> )	8 (1)	9 (1)	10 (2)	9 (1)
Fluid Milk (cups)**	5 (1)	5 (1)	5 (1)	5 (1)

### OTHER SPECIFICATIONS: DAILY AMOUNT BASED ON THE AVERAGE FOR A 5-DAY WEEK

Min-Max calories	550-650	600-700	750-850	600-650
Saturated fat (% of total calories)	<10%			
Sodium (mg; 2015 targets)	≤ 1230	≤ 1360	≤ 1420	≤ 1230
Trans Fat	<b>Nutrition label or manufacturer specifications must indicate zero grams of trans fat per serving</b>			

# How to Plan K-8 Menus

Menu Component	Grades K-5	Grades 6-8	Grades K-8
<b>Fruit (cups)</b>	<b>2 ½ (½)</b>	<b>2 ½ (½)</b>	<b>2 ½ (½)</b>
<b>Vegetables (cups)</b>	<b>3 ¾ (¾)</b>	<b>3 ¾ (¾)</b>	<b>3 ¾ (¾)</b>
<b>Dark Green</b>	<b>½</b>	<b>½</b>	<b>½</b>
<b>Red/Orange</b>	<b>¾</b>	<b>¾</b>	<b>¾</b>
<b>Beans/Peas ( legumes)</b>	<b>½</b>	<b>½</b>	<b>½</b>
<b>Starchy</b>	<b>½</b>	<b>½</b>	<b>½</b>
<b>Other vegetable</b>	<b>½</b>	<b>½</b>	<b>½</b>
<b>Additional Vegetables to reach total</b>	<b>1</b>	<b>1</b>	<b>1</b>
<b>Grains (oz eq)</b>	<b>8 (1)</b>	<b>8 (1)</b>	<b>8 (1)</b>
<b>Meat/Meat Alternate (oz)</b>	<b>8 (1)</b>	<b>9 (1)</b>	<b>9 (1)</b>
<b>Fluid Milk (cups)</b>	<b>5 (1)</b>	<b>5 (1)</b>	<b>5 (1)</b>
<b>Calories</b>	<b>550-650</b>	<b>600-700</b>	<b>600-650</b>
<b>Sodium (mg)</b>	<b>≤ 1230</b>	<b>≤ 1360</b>	<b>≤ 1360</b>
<b>Trans fat - Nutrition label or manufacturer specifications must indicate zero grams of trans fat per serving</b>			

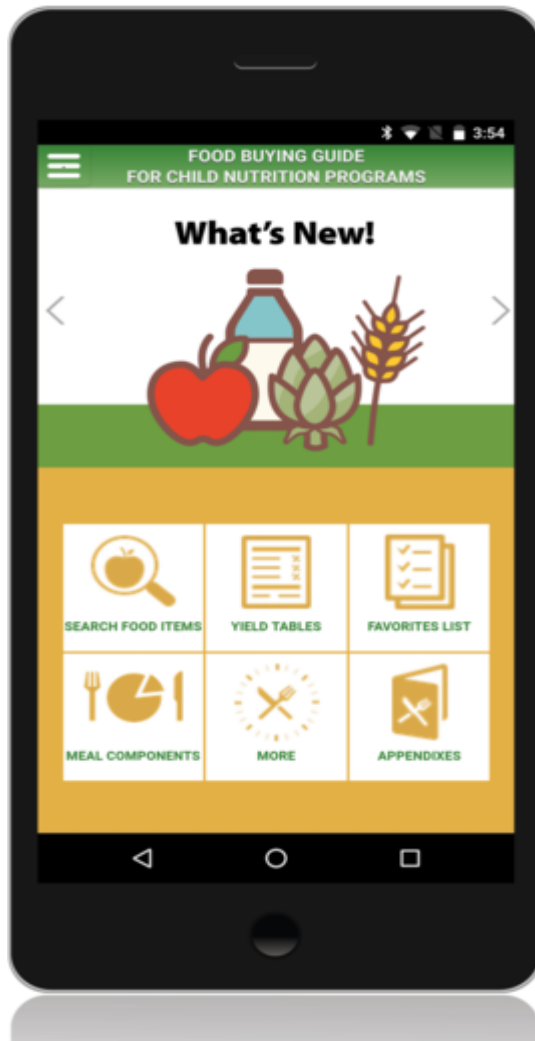


# Reading the Meal Pattern Charts

## SCHOOL BREAKFAST PROGRAM

	Grades K-5	Grades 6-8	Grades 9-12	Grades K-12
<i>Breakfast Meal Pattern</i>	<b>AMOUNT OF FOOD PER WEEK (MINIMUM PER DAY)</b>			
<i>Fruit (cups)<sup>1</sup></i>	5 ( 1 )	5 ( 1 )	5 ( 1 )	5 ( 1 )
<i>Vegetables (cups)</i>	0	0	0	0
<i>Grains (oz. eq.)<sup>2*</sup></i>	7 (1)	8 (1)	9 (1)	9 (1)
<i>Meat/Meat Alternate<sup>3</sup></i>	0	0	0	0
<i>Fluid Milk (cups) **</i>	5 (1)	5 (1)	5 (1)	5 (1)
<b>OTHER SPECIFICATIONS: DAILY AMOUNT BASED ON THE AVERAGE FOR A 5-DAY WEEK</b>				
<i>Min-Max calories</i>	350-500	400-550	450-600	450-500
<i>Saturated Fat (% of total calories)<sup>4</sup></i>	<10%	<10%	<10%	<10%
<i>Sodium (mg)</i>	2017 target ≤ 485	2017 target ≤ 535	2017 target ≤ 570	2017 target ≤ 485
<i>Trans Fat<sup>5</sup></i>	Nutrition label or manufacturer specifications must indicate zero grams of fat per serving			

# Menu Planning Resource: Food Buying Guide



**The Food  
Buying Guide**  
[www.fns.usda.gov](http://www.fns.usda.gov)

Available on the  
USDA website or  
as a Mobile App!

# Fruit (Lunch)

## Lunch Meal Pattern

	<b>Grades K-5</b>	<b>Grades 6-8</b>	<b>Grades 9-12</b>
<b>Meal Pattern</b>	<b>Amount of Food Per Week (Minimum Per Day)</b>		
<b>Fruit (cups)</b>	<b>2½ (½)</b>	<b>2½ (½)</b>	<b>5 (1)</b>

# Fruit (Lunch)



Must be offered daily

Select from fresh, frozen, canned or dried



No more than half of *weekly* fruit offerings may be in the form of juice

- 100% juice only
- $\frac{1}{4}$  cup of dried fruit =  $\frac{1}{2}$  cup of fruit
- Refer to Food Buying Guide

# Vegetable Subgroups



# Vegetable Subgroups

Lunch Meal Pattern	Grades K-5	Grades 6-8	Grades 9-12
	<b>Amount of Food Per Week (Minimum Per Day)</b>		
<b>Total Vegetable (cups)</b>	<b>3 <sup>3</sup>/<sub>4</sub> ( <sup>3</sup>/<sub>4</sub> )</b>	<b>3 <sup>3</sup>/<sub>4</sub> ( <sup>3</sup>/<sub>4</sub> )</b>	<b>5 (1)</b>
<b>Dark green</b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>
<b>Red/Orange</b>	<b><sup>3</sup>/<sub>4</sub></b>	<b><sup>3</sup>/<sub>4</sub></b>	<b>1 <sup>1</sup>/<sub>4</sub></b>
<b>Beans/Peas/Legumes</b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>
<b>Starchy</b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>
<b>Other</b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>1</sup>/<sub>2</sub></b>	<b><sup>3</sup>/<sub>4</sub></b>
<b>Additional Vegetable to Reach Total</b>	<b>1</b>	<b>1</b>	<b>1 <sup>1</sup>/<sub>2</sub></b>



# Vegetables (Lunch)



A daily serving that reflects variety over the week

## Weekly requirements for:

- Dark Green (e.g., broccoli, spinach)
- Red/Orange (e.g., carrots, sweet potatoes, tomatoes)
- Beans/Peas/Legumes (e.g., kidney beans, lentils, chickpeas)
- Starchy (e.g., corn, green peas, potato)
- Other (e.g., onions, green beans)



Additional vegetables to meet weekly



\* Other vegetables may also include Dark Green, Red/Orange, and/or Beans/Peas (but not starchy)

# Vegetables (Lunch)

Variety of preparation methods available

- Fresh, frozen, canned products
- USDA Foods offers variety of no salt added or lower sodium products



$\frac{1}{2}$  cup  
Leafy  
greens =  
 $\frac{1}{4}$  cup  
vegetable



Foods from the beans/peas (legumes) subgroup may be credited as a vegetable OR a meat alternate

# Grains (Lunch)

Lunch Meal Pattern			
	K-5	6-8	9-12
Meal pattern	Amount of food per week (minimum per day)		
Grains (ounce equivalent)	8 (1)	8 (1)	10 (2)

Half of the weekly grains must be whole grain-rich, no need for a waiver.

# Grains (Lunch)



Must offer daily and weekly minimums

- Minimum ounce equivalent per day and per week



Half of the weekly grains offered in meals must be whole grain-rich

- “Whole grain-rich” grains contain at least 50 percent whole grains

# How to Identify Whole Grains on Labels



“Whole Grain-  
Rich” means  
that 50% of the  
grain (by weight)  
is whole grain

# Criteria for Whole Grain-Rich Foods



Meet the serving size requirements  
and



# Criteria for Whole Grain-Rich Foods

Meet at least one of the following:

- Whole grains per serving must be  $\geq 8$  grams
- Product includes whole grain health claim on package
- Product ingredients states “whole grain” first, or
- “Whole” grain listed as second ingredient after water

# How to Identify Whole Grains on Packaging

## Common and usual names for whole grains

- The word *whole* listed before a grain, for example, *whole*
- The words *berries* and *groats* are also used to designate whole grains, for example, wheat berries or oat groats

# How do you identify other “whole” grains?

Common and usual names for other whole grains

Rolled oats, oatmeal

Other whole-grain products that do not use the word “whole” in their description, for example, brown rice, brown rice flour, or wild rice

# How to Identify Whole Grains on labels

The following  
are whole-grain  
products

- Whole wheat bread
- Whole millet
- White whole wheat bread
- Whole wheat buns
- Whole wheat spaghetti
- Crushed wheat
- Entire wheat flour
- Bromated whole wheat flour
- Whole durum flour
- Bulgur/cracked wheat

# Grains (Lunch)

## Grain- Based Desserts

Up to 2-ounce equivalent grain-based desserts allowed at lunch per week

- Dessert crackers:  
Graham crackers, animal crackers
- Why only 2 ounces?  
These items are a major source of solid fats and added sugars

# True or False

“Whole grain-rich” grains contain at least 50 percent whole grains

**True**

**“Whole Grain-Rich” means that 50% of the grain (by weight) is whole grain**

# True or False

The number of allowable grain-based desserts at lunch is a maximum of 3 oz. eq per week.

**False**

**Due to the contribution of grain-based desserts toward intake of solid fats and added sugars, USDA has reduced the number of allowable grain-based desserts at lunch to a maximum of 2 oz. eq per week**

# True or False

A waiver is necessary in order to serve a non whole grain rich item.

**False**

**Only half of the weekly grains must be whole grain-rich, no need for a waiver.**



# Meat/Meat Alternate (Lunch)

	K-5	6-8	9-12
Meal Pattern	Amount of food per week (minimum per day)		
Meat/Meat Alternates (ounce) Meat, fish, pork, poultry, cheese, eggs, yogurt, nut butter, seeds	8 (1)	9 (1)	10 (2)

# Meat/Meat Alternate (Lunch)

## Daily and weekly requirements

- 2 oz. daily for grades 9-12
- 1 oz. daily for younger students

## Minimum ounces per day and per week

A variety of meat/meat alternates is encouraged

Tofu and soy yogurt are allowable as meat alternate

# Milk (Lunch)

	<b>All Grade Groups</b>
<b>Meal Pattern</b>	<b>Amount of Food Per Week (Minimum Per Day)</b>
<b>Fluid milk (cups)</b>	<b>5 (1)</b>

# Milk (Lunch)

Allowable milk options

Fat-free or low-fat (unflavored or flavored)

Fat-free or low-fat (lactose-reduced or lactose-free)

Must offer at least two choices

# Special Dietary Needs

Medical note is required to substitute

Accommodating disabilities/life-threatening conditions is required with *reasonable*\* substitutions

*Accommodating Children with Special Dietary Needs*

List of disabilities

Sample Medical Note

\* *“Reasonable”* is determined by each school district

# Meal Components

Ensure all meal components are served at every meal

If your school hires a vendor or caterer to provide meals...

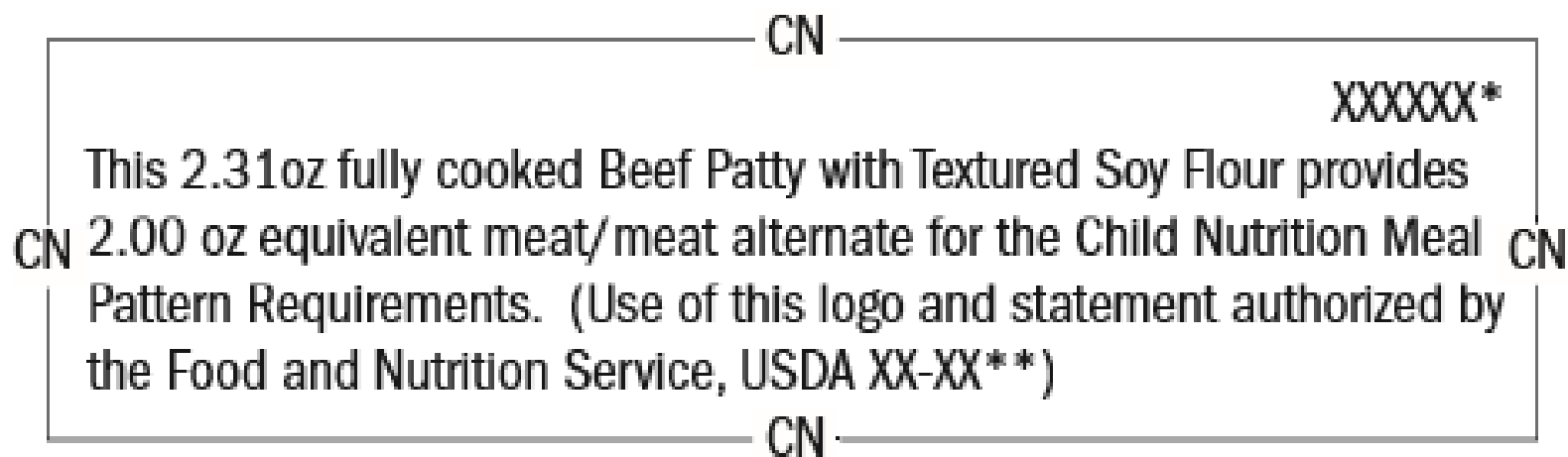
- Review menus in advance
- Make corrections in advance
- Require labels and portion sizes in advance
- Check meals as they are delivered

If fiscal penalty is assessed, school pays penalty

Include clause in contracts to address issues  
(e.g. no payment)

# CN Labels

Look for CN labels to identify components



\* CN identification number

\*\* Month & Year of approval

# Brain Break







# What is Offer vs Serve? (OvS)

# Menu Signage

At or near the beginning of service line



Identify items or components required



Indicate required fruit/veggie quantity



# Sample Signage

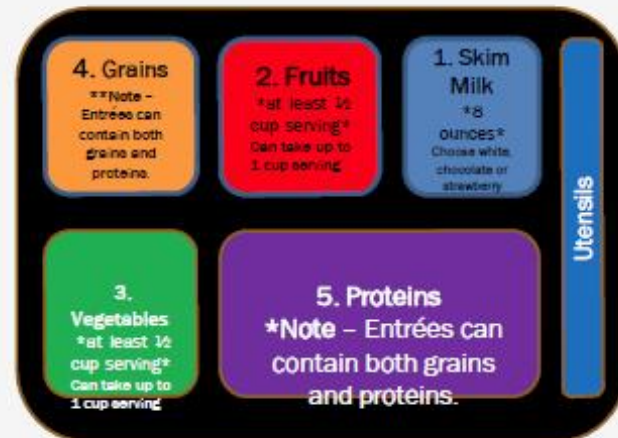
## WHAT MAKES A MEAL?

### Lunch:

#### 5 Food Components Offered

Students are offered all 5 components. A student may choose all 5 components or may decline up to 2 components and take only 3 components. Students **MUST** take at least  $\frac{1}{2}$  cup of either a fruit or a vegetable OR may choose  $\frac{1}{4}$  cup of both a fruit and a vegetable.

- o **Skim Milk**
    - o 8 fluid ounces
  - o **Fruit**
    - o At least  $\frac{1}{2}$  cup serving
    - o Can take up to 1 cup
    - o Second serving **MUST** equal a 1 cup serving
  - o **Vegetable**
    - o At least  $\frac{1}{2}$  cup serving
    - o Can take up to 1 cup
    - o Second serving **MUST** equal 1 cup serving
  - o **Grain OR**
    - o Entrées can contain both grains and proteins
  - o **Meat/Meat Alternate**
    - o Entrées can contain both grains and proteins
- \*This institution is an equal opportunity provider\*



# Serving Meals

All students must be offered all five items (lunch)

Meat/Meat Alternate

Fruit

Vegetable

Grains

Milk

# Offer versus Serve (OvS)

To reduce plate waste, students may refuse two components for lunch

“Offer vs Serve” is a **requirement** for secondary school lunch (9-12)

It is optional for elementary lunch and all grades for breakfast

# Offer Vs. Serve -Lunch

Select at least 3 of 5 components



One component must be at least  $\frac{1}{2}$  cup serving of fruit or vegetable



Mix different fruits or vegetables to equal  $\frac{1}{2}$  cup

- E.g.  $\frac{1}{4}$  peaches +  $\frac{1}{4}$  apples
- E.g.  $\frac{1}{4}$  cup green beans and  $\frac{1}{4}$  cup corn
- E.g.  $\frac{1}{4}$  cup peaches +  $\frac{1}{4}$  cup green beans

# Lunch Example

Lunch offered: Turkey, mashed potatoes, peaches, roll, milk

## Offer Vs. Serve

- Turkey, roll and milk  $\neq$  reimbursable lunch
- To be reimbursable, student must select at least  $\frac{1}{2}$  cup mashed potatoes or peaches

NOTE: Meals must be priced as a unit (no discount for taking less than 5 items)

# How does Offer vs. Serve work?

*Does a student have to pay the full price for a meal even if they refuse some menu items?*

**Yes**

*Must a student select 1 full cup of fruit or vegetable as part of a reimbursable meal?*

**No,  $\frac{1}{2}$  cup is required for all grades**



# How does Offer vs. Serve work?

*If a child selected chicken patty sandwich and milk, would that qualify as a reimbursable lunch under “Offer vs. Serve”?*

***No, no fruit or vegetable is included***

*Could 1 oz. eq. of grain be offered daily for grades K-5?*

***No, would not meet 8 per week***

**Now, let's imagine a student at the cash register, ready to go...**

**Is this a Reimbursable Lunch?**

**K-8**

Chicken patty sandwich  
1% plain milk

**No**

# Is this a Reimbursable Lunch?

**K-8**

Chicken Patty Sandwich

Dinner Roll

1% plain milk

**No**

# Is this a Reimbursable Lunch?

**K-8**

Chicken Patty Sandwich

½ c Green Beans

**Yes**

# Is this a Reimbursable Lunch?

## K-8

Spaghetti and Meatballs

½ cup Tossed Salad

Skim Milk

*CAREFUL! How much vegetable credit in ½ cup of lettuce?*

Yes, IF the Spaghetti Sauce counts toward at least ¼ cup of Vegetable

# Is this a Reimbursable Lunch for K-5?

Cheeseburger on Bun

$\frac{1}{4}$  cup Applesauce

$\frac{1}{4}$  cup Carrots

Yes

# Is this a Reimbursable Lunch?

Turkey Deli Wrap (Turkey and Cheese)

Oatmeal Cookie

1% Chocolate Milk

**No**

# Is this a Reimbursable Lunch?

Turkey Deli Wrap (Turkey and Cheese)

With  $\frac{1}{2}$  cup Lettuce

Oatmeal Cookie

Fat-free Chocolate Milk

# No

$\frac{1}{2}$  c lettuce =  $\frac{1}{4}$  c Vegetable



# Is this a Reimbursable Lunch?

Turkey Deli Wrap (Turkey and Cheese)

With  $\frac{1}{2}$  cup Lettuce +  $\frac{1}{4}$  cup Tomato

Oatmeal Cookie

Fat-free Chocolate Milk

# Yes

$\frac{1}{2}$  c lettuce =  $\frac{1}{4}$  c Vegetable

$\frac{1}{4}$  cup tomato =  $\frac{1}{4}$  c Vegetable

# Is this a Reimbursable Lunch for Grades K-5?

½ cup Carrot Sticks

½ cup Orange Smiles

2 oz. Dinner Roll

Yes

What about for  
**Grades 6-8?**

Yes

Is this a Reimbursable Lunch for **Grades 9-12?**

No

Activity Time.

# Activity!

In the next few slides call out the food you see in the picture and not the word you see



# Activity!

Pizza



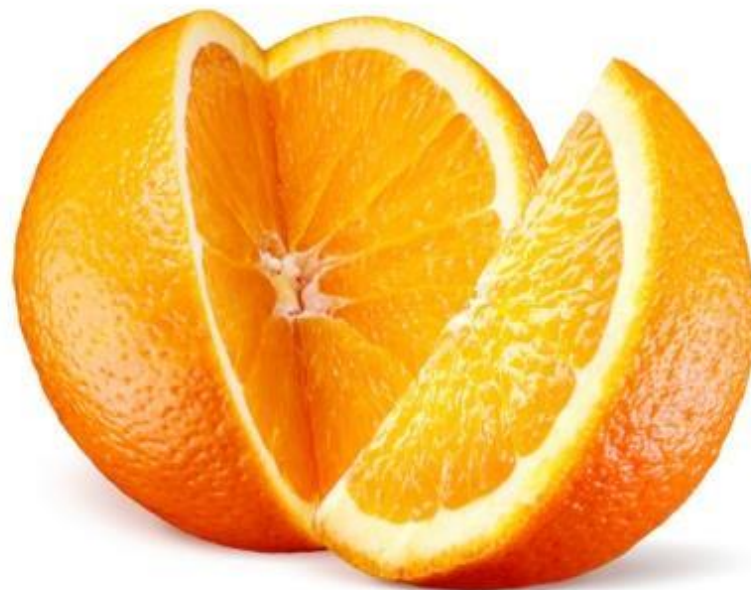
# Activity!

Bananas



# Activity!

Lasagna







# Production Records



# Production Records

Important for  
any food  
service  
operation

- Good recordkeeping
- Communicate plans to staff
- How much food is needed and how much is used
- Spot trends and evaluate customer preference

# Requirements



Completed daily

Include specific information

Keep for three years, plus current year

# Required for all School Nutrition Programs

Regulations

Compliance = each menu item

Compliance = each portion size (precise)

Expected participation (forecasting)

Actual participation

Leftovers

**Menu Production Work Sheet**  
**NEW Food Based Menu Planning--Lunch**

Date: \_\_\_\_\_

School: \_\_\_\_\_

Offer Versus Serve? Yes \_\_\_ No \_\_\_

Grades: \_\_\_\_\_

Seconds/A la Carte? Yes \_\_\_ No \_\_\_

**Meal Counts**

Grade Group	Planned	Actual
K-5		
6-8		
9-12		
Adults		
<b>Total</b>		

**Per Student Daily and Weekly Total**

Grade	Veg svgs		Fruit svgs		Grain svgs		Meat svgs	
	Today	so far/wk	Today	so far/wk	Today	so far/wk	Today	so far/wk
K-5								
6-8								
9-12								

Menu	Serving Temperature	Component Contribution	Recipe No. or Brand & Product Code	Quantity Prep (# of servings, pounds, cans)	Grades:		Grades:		Grades:		Adults/ a la carte:		Total		
					Serving Size	Planned Servings	Serving Size	Planned Servings	Serving Size	Planned Servings	Serving Size	Planned Servings	Amount Prepared	Seconds/ a la Carte Sold	Leftover/ Comments
Meat/Meat Alternate															
Vegetables: DG, RO, BP (legumes), S, O -- Identify in Component Column															
Fruits															
Grain/Bread: √ if Whole Grain rich in Component Column															
Other Foods (Condiments, etc)															
Milk															

# Production Records

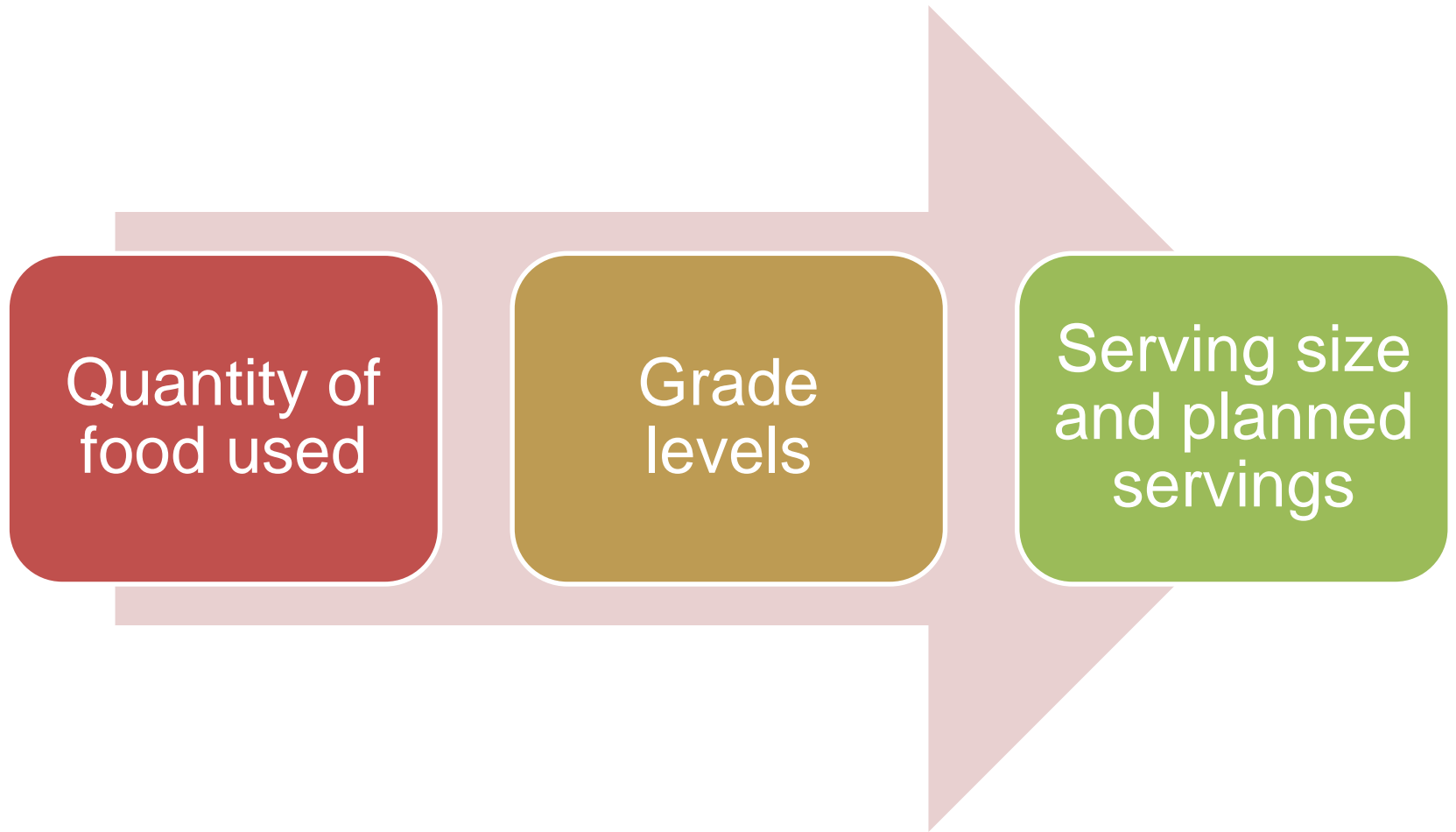
Menu: Food component

Serving temperature

Component contribution

Recipe or product used

# Production Records



# Production Records



Amount prepared

A la carte

Leftovers and comments

# Production Records



Planned and  
served



# Production Records

Production Records document details of how the School Nutrition Program meal pattern was met

Details the food component



e.g. Meat/Meat Alternate

# Production Records

Details each serving size



e.g. 2 ounces

Includes the grade group being served

# Production Records

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Production Records vary in format

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-USDA

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-Office of Integrated Student Supports

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-Self-designed

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-Search other state web sites

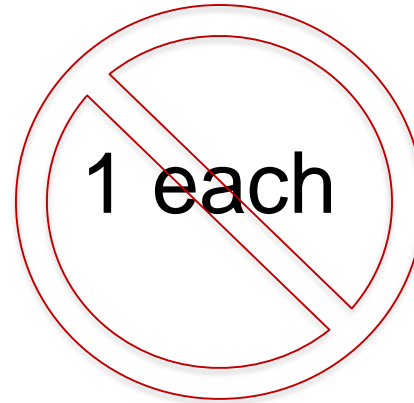
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# Production Records

Meal component AND serving size

## Examples

Chicken Patty  
On Bun



Chicken Patty      2 ounce

Hamburger Bun      1½ ounce

# Production Records

Compliance with each serving size and grade group

## Example

K-8 Hamburger patty      1 ounce

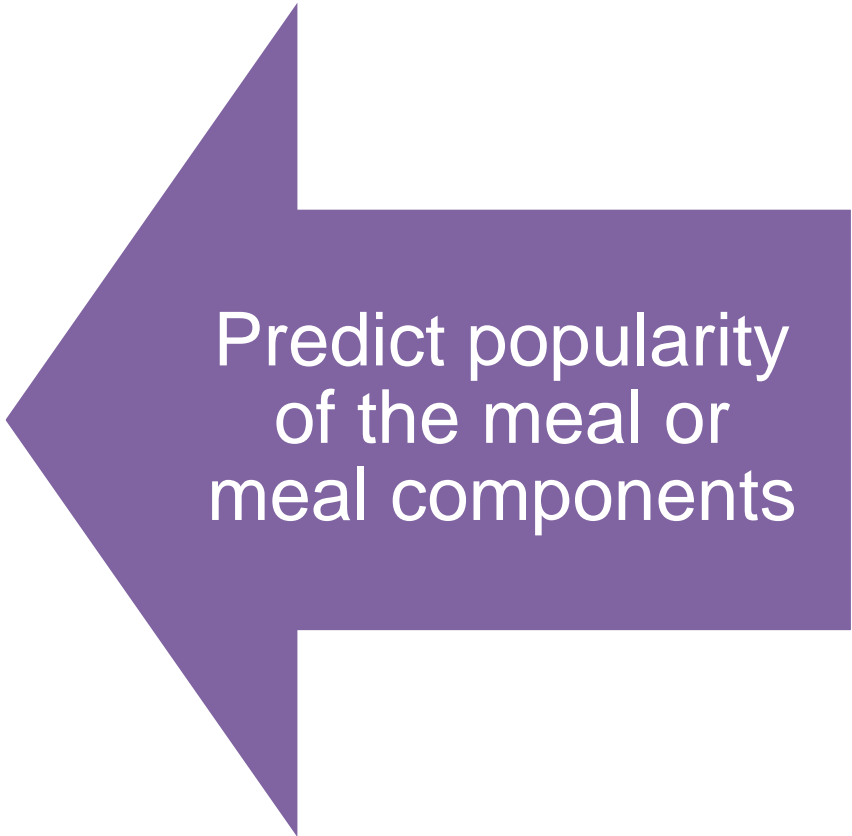
or

9-12 Hamburger patty      2 ounce

# Production Records



Expected participation  
(forecasting)



Predict popularity  
of the meal or  
meal components

# Production Records



Actual  
participation

How much was  
served

# Sample Production Record

Be precise

List all serving sizes

Use volume  
(cups) for Fruit &  
Veggies

Use ounces  
(weight) for Grain  
and Meat/Meat  
Alternate



# Scoop Sizes

4-ounce scoop →  $\frac{1}{2}$  cup volume (not weight)

---

8-ounce scoop → 1 cup volume (not weight)

---

Weight does not always equal volume

# When is 1 cup *not* 8 ounces?

## Example:

1 cup of lettuce vs. 8 ounces lettuce



# When is $\frac{1}{4}$ cup *not* 2 ounces?

## Example:

$\frac{1}{4}$  cup of shredded cheese does not equal 2 ounces shredded cheese



# Breakfast Production Record

Date:

Site:

Offer Vs Serve:    Yes    No

	Grade/group	Meals Planned	Meals Served
Student Meals			
Adult Meals			
Total Meals			
Planned Milk			
___ 1% (plain)   ___ NF (plain)   ___ NF (flavored)   ___ Other:			

Menu Item	Recipe or Product #	Planned Portion Size	Planned # of Servings	Total Planned Quantity	Component Contribution					Actual # of Servings	Actual Quantity Used	Temperature	Production Notes
					Meat/Meat Alt	Grains/Whole Grain-Rich	Fruit	Vegetable	Starchy Veg				

# Summary

- Required
- Precise
- Use proper measurements
- Complete daily
- Optional temperature: Local Health Dept.



# Non-Program Foods

# Non-Program Foods

All foods outside of the reimbursable meal



Purchased by school food service



Sold by school food service



# Non-Program Foods

A la carte

Adult meals

Vending machines

School stores

Catering



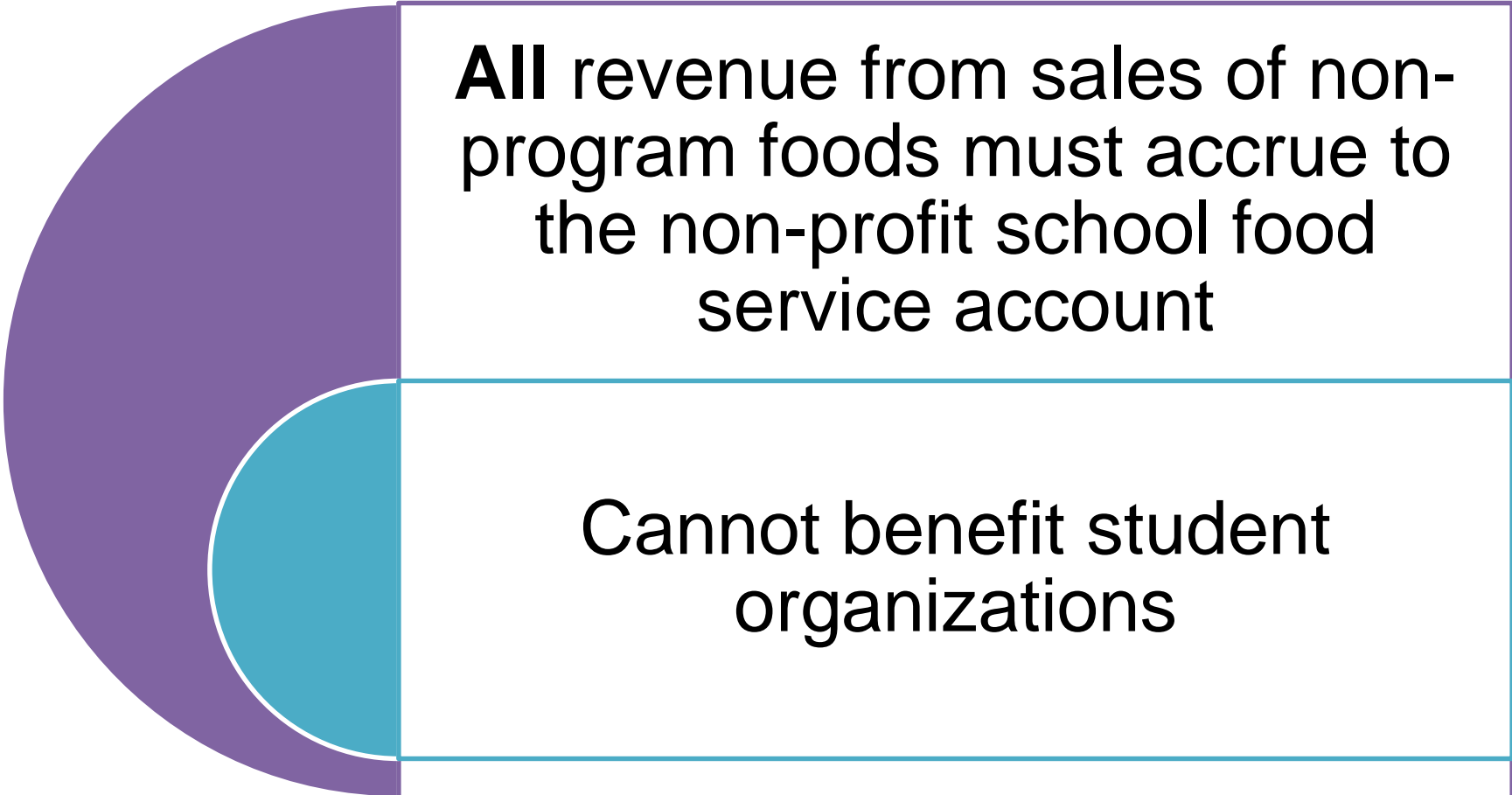
# Non-Program Foods

Foods and beverages sold in a school:

- at any time or
- any location
- on school campus
- during the school day

Purchased with the non-profit food service account

# Non-Program Foods



**All** revenue from sales of non-program foods must accrue to the non-profit school food service account

Cannot benefit student organizations

# Non-Program Foods

Student Organizations



May still purchase foods through non-profit school food service account



Cost of food must be paid entirely, as well as labor, preparation, etc.

# Non-Program Foods

Regulation



To ensure that revenues from sale of non-program foods generate at least the same proportion as they contribute to food costs

# What is Considered Revenue?

Federal reimbursements

State or local per-meal subsidies

Student payments for reimbursable meals

A la carte sales, catering, adult meals

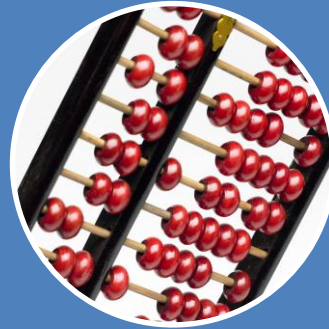
# What is a Non-Program Food Cost?

Food and beverage cost only

Does not include labor

Labor is included only when foods are purchased for a student organization

# Revenue Requirement



Revenues from the sales of non-program foods *must generate at least the same proportion of school food authority revenues* as they contribute to food costs



# Non-Program Foods

To implement requirement



Price non-program foods high enough to ensure compliance



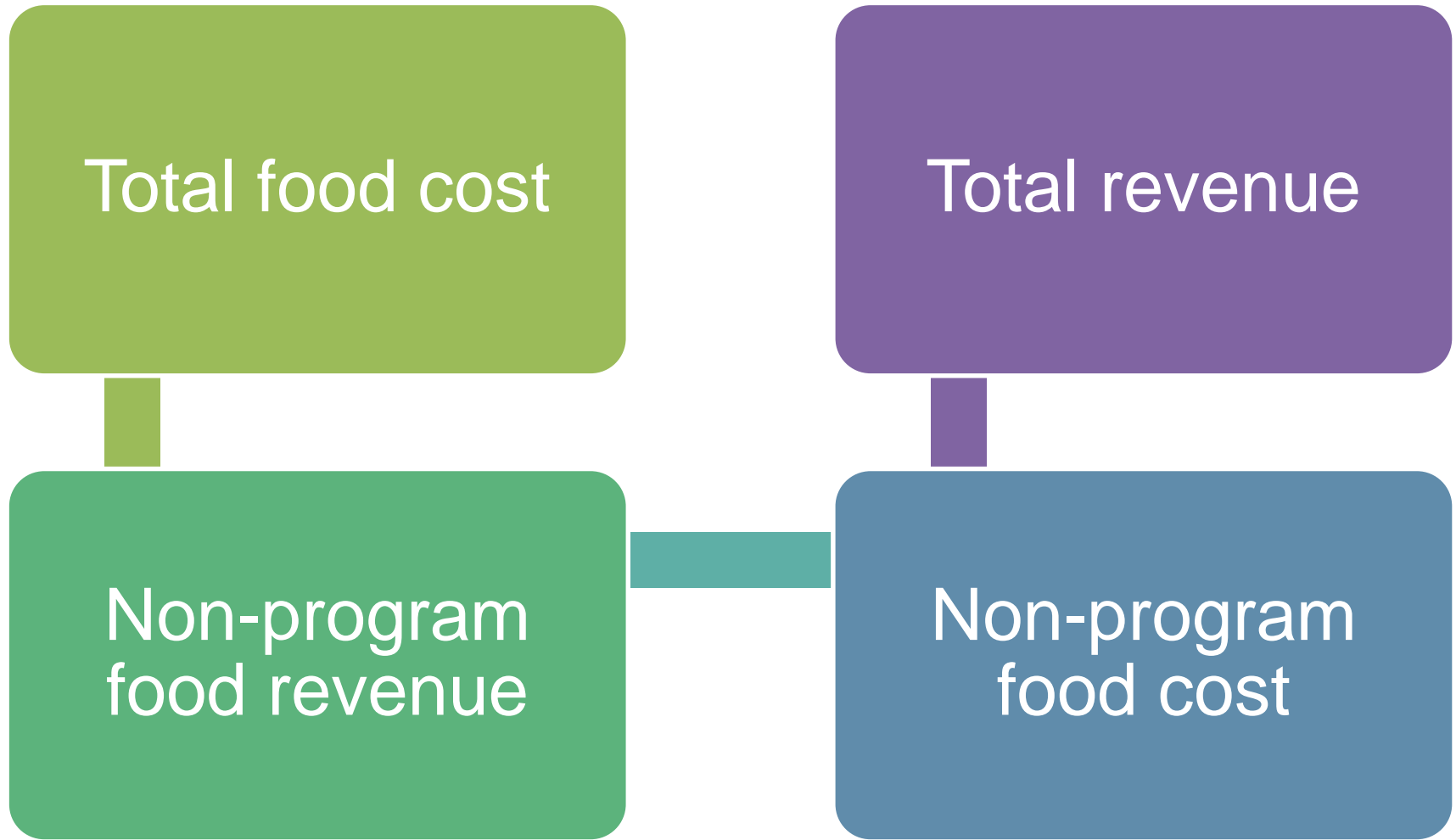
Track non-program food costs and revenues separately




Track total food cost and revenues




# Calculation Needs



# Calculation



Non-program  
food revenue/  
Total revenue



Non-program  
food cost/  
Total food cost

# Example

Total food costs: \$500,000

Non-program food costs: \$50,000

Reimbursable meals food costs: \$450,000

Total costs: \$1,000,000

Non-program revenue: \$125,000

Total revenue: \$1,000,000

# Example

\$125,000	$\geq$	\$50,000
\$1,000,000		\$500,000
12.5%	$\geq$	10%

Yes!

In this example, the revenue is greater than the cost

Is this program in compliance?

# Activity Break





# Food Safety: HACCP Plans

# HACCP Plan

Individual plan for each site

Implementation of the plan

Review and update

# HACCP Plan

## Hazard Analysis

Review of operations to find potential problems

## Critical Control Points

Points in the flow of food where safety is a concern

## Standard Operating Procedure

Written instruction for a task to reduce food safety hazards



# Documenting Temperatures



Food

Received, cooked and cooled



Freezers and walk-ins



Thermometer calibration

# Hazards



Two types of hazards

1. Specific to preparation
2. Non-specific: Personal hygiene



Both are controlled by a written food safety plan

# Standard Operating Procedures


Prohibit bare hand contact



Store chemicals away from food



Handwashing and gloves  
Coughing, sneezing, smoking, restroom



Restricts sick employee

# Standard Operating Procedures

## Receiving

Reject swollen cans, flawed seals, ice crystals

---

## Storing

Items should be stored 6 inches above the floor

---

## Holding hot and cold foods

Keep food out of the Danger Zone  
41°-140°

---

# Standard Operating Procedures

## Preparing

Keep foods out of danger zone, use appropriate utensils

## Cleaning and sanitizing

Use clean water, and properly-diluted sanitizing solution

## Cooking and documenting

Record all cooking temperatures using clean, calibrated thermometer

# Remember this

Keep hot foods hot

Keep cold foods cold

Thaw properly

Cool properly

Calibrate thermometers

Document, document!



# Maximizing Participation

# Are You Taking Advantage of all Available Programs?

After School Snack Program

Seamless Summer Option

Summer Food Service Program



# Are You Taking Advantage of all Available Programs?

After School At-Risk

USDA Foods

Special Milk Program

# After School Care Snack Program

Open to all children

Education or enrichment

Organized, structured and supervised

Attendance

Must be served after school day has ended

# After School Care Snack Program

Available to all schools operating  
National School Lunch Program



Serve two components



Maintain production records



Conduct self-review

# Seamless Summer Option

Summer meals

Enrichment, remediation (not for classes that provide grade advancement)

Seamless transition from school lunch

National School Lunch Program (NSLP)  
meal pattern

# Seamless Summer Option

Open, restricted open, closed-enrolled

50% or greater free and reduced eligibility

All meals served at no charge

All meals reimbursed at free meal rate

# Summer Food Service Program

Summer meals

Pre-operational training required

Sponsor must visit sites

Summer food or NSLP meal pattern

Open, closed-enrolled, restricted open

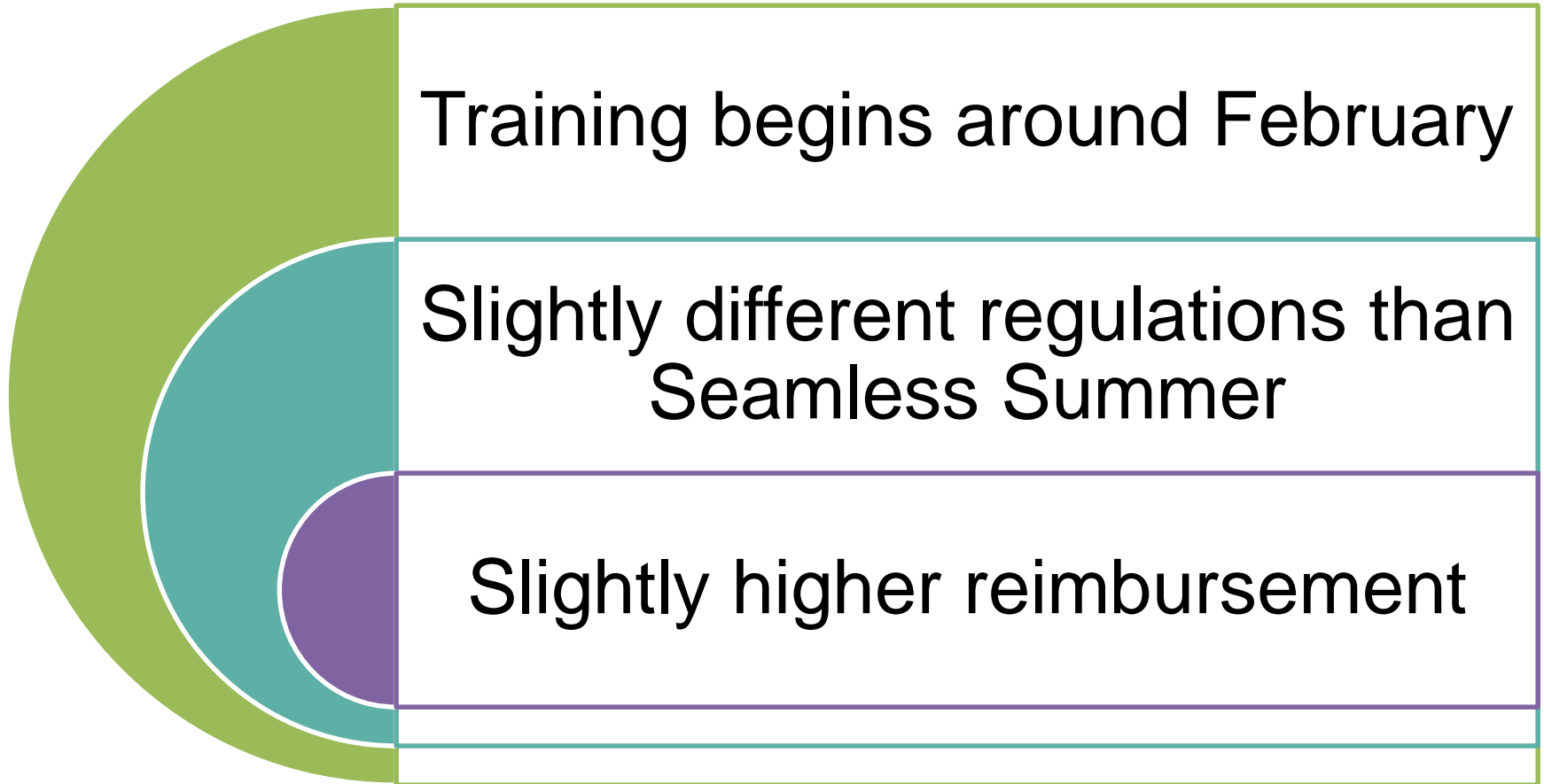
# Summer Food Service Program

For enrichment only

≥50% free and reduced eligibility or area

No charge to children

# Summer Food Service Program





# Special Milk Program

Eligible to children who do not have access to National School Lunch Program

Split-day kindergarten

Part-day pre-school children

Entire school

# Three Choices of Operation



Application for free milk (free or paid)

All children served at no charge

All children charged for milk

# Special Milk Program

Equal reimbursement for all three options



Daily milk count



Invoices



Inventory

# After School At-Risk

## Child and Adult Care Food Program

- Supper and snack meals
- 50% free and reduced eligibility
- Educational or enrichment activities
- After-care, weekends and holidays during school (e.g. field trip)

# After School At-Risk



Not eligible during summer



After regular school day has ended



Through age 18

# Quick activity!

Ask your neighbor  
which of these  
programs they offer

Could you call them  
for advice?  
Could they call you?

# USDA Foods

Use all entitlement!

Reduce your annual budget

No shipping fees!

New products introduced each year

# Use of USDA Foods

USDA Foods may be used in the meal preparation of any meal service that is operated by a school or institution under the nonprofit school food service account.





# USDA Foods in Your Menu

	Monday	Tuesday	Wednesday	Thursday	Friday
Elementary School	<ul style="list-style-type: none"> <li>-Meatloaf Sandwich</li> <li>-Mixed Greens</li> <li>-Roasted mushrooms</li> <li>-Applesauce</li> <li>-Black-eyed Peas</li> </ul>	<ul style="list-style-type: none"> <li>-Coney Dog</li> <li>-Chili Pasta</li> <li>-Steamed Peas</li> <li>-Diced Pears</li> <li>-Frozen Strawberry Cup</li> <li>-Roasted Cauliflower</li> <li>-Vegetarian Beans</li> </ul>	<ul style="list-style-type: none"> <li>-Breaded Chicken Sandwich</li> <li>-Baked Potato Rounds</li> <li>-Blueberries</li> <li>-Sliced Apricots</li> <li>-Sliced Mushrooms</li> <li>-Pinto Beans</li> </ul>	<ul style="list-style-type: none"> <li>-Popcorn Chicken</li> <li>-WG Roll</li> <li>-Mixed Fruit</li> <li>-Steamed Vegetables</li> <li>-Apple Slices</li> <li>-Baked Asparagus</li> <li>-Kidney Beans</li> </ul>	<ul style="list-style-type: none"> <li>-Cheese Pizza</li> <li>-Pepperoni Pizza</li> <li>-Glazed Carrots</li> <li>-Diced Peaches</li> <li>-Orange Slices</li> <li>-Sliced Cucumbers</li> <li>-Baby Lima Beans</li> </ul>
High School	<ul style="list-style-type: none"> <li>-Breaded Chicken Strips</li> <li>-Shredded Chicken Salad</li> <li>-Roasted Turkey Sub</li> <li>-Cobb Salad</li> <li>-WG Pretzel</li> <li>-Mixed Fruit</li> </ul>	<ul style="list-style-type: none"> <li>-Pulled Pork Taco</li> <li>-Cheese Pizza</li> <li>-Beef Burrito</li> <li>-Chicken Nuggets</li> <li>-Potato Wedges</li> <li>-Garbanzo beans</li> <li>-Sliced Peaches</li> </ul>	<ul style="list-style-type: none"> <li>-Korean BBQ Beef</li> <li>-Cheeseburger</li> <li>-Veggie Blend</li> <li>-Strawberry Smoothie</li> <li>-Pineapple Slices</li> <li>-Oranges</li> <li>-Zucchini</li> <li>-Mixed Greens</li> </ul>	<ul style="list-style-type: none"> <li>-Baked Chicken Sandwich</li> <li>-WG Baguette</li> <li>-Turkey Breast Salad</li> <li>-Steamed Corn</li> <li>-Oranges</li> <li>-Brussel Sprouts</li> <li>-Pinto Beans</li> </ul>	<ul style="list-style-type: none"> <li>-Mandarin Orange Chicken</li> <li>-Brown Rice</li> <li>-Pollock Fish Sandwich</li> <li>-Sweet &amp; Sour Cole Slaw</li> <li>-Broccoli</li> <li>-Pears</li> <li>-Black Beans</li> </ul>

# Grants and Other Opportunities

Fresh Fruit and Vegetable Program



Equipment Grant



Institute of Child Nutrition



# Fresh Fruit and Vegetable Program



Annual grant award

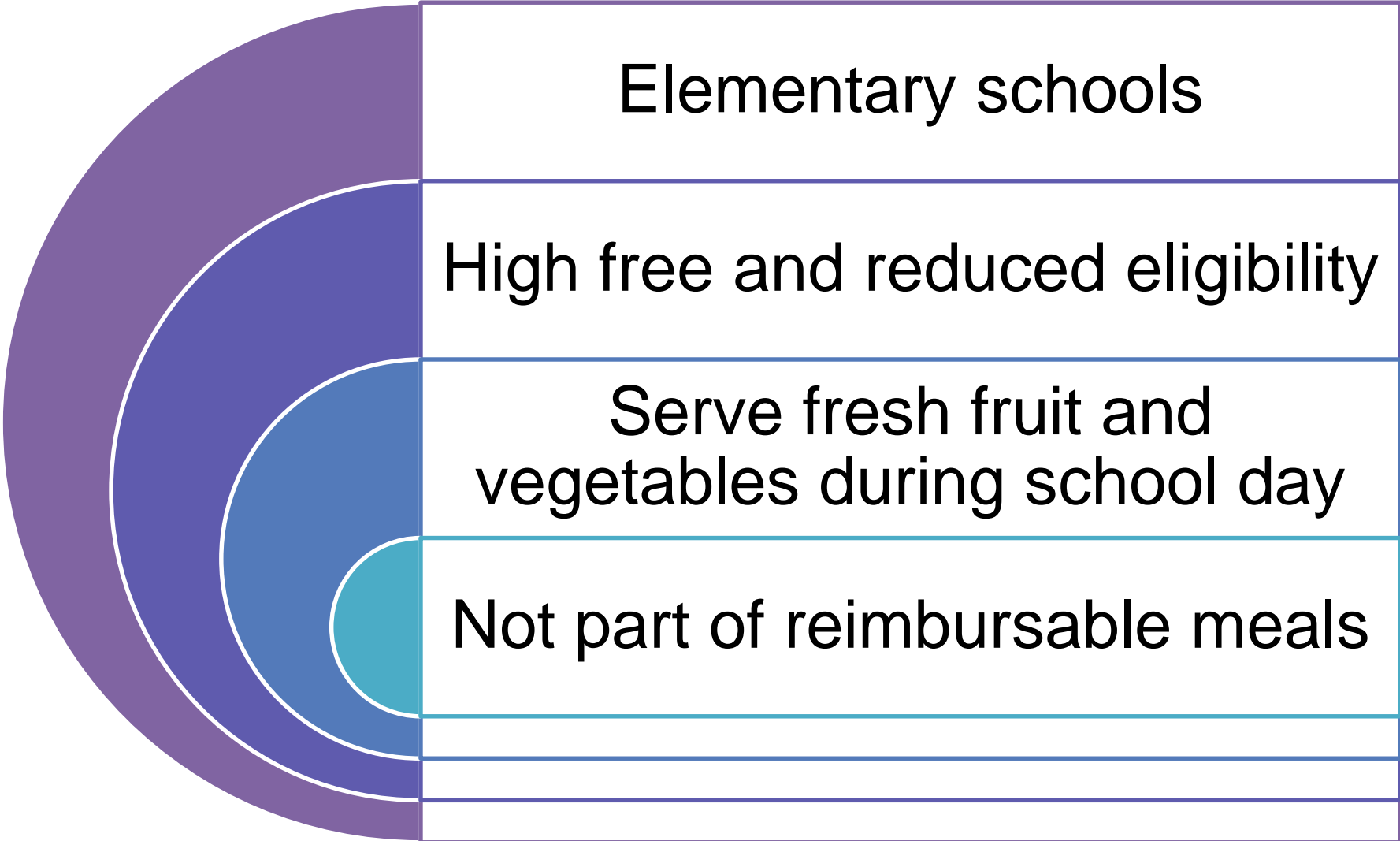


Applications are due in March and selected schools are announced in April



Expanding the variety of fruits and vegetables children experience

# Fresh Fruit and Vegetable Program



# Equipment Grants

Stay tuned!

Application opens Fall 2019

Items of Interest newsletter

# The Institute of Child Nutrition



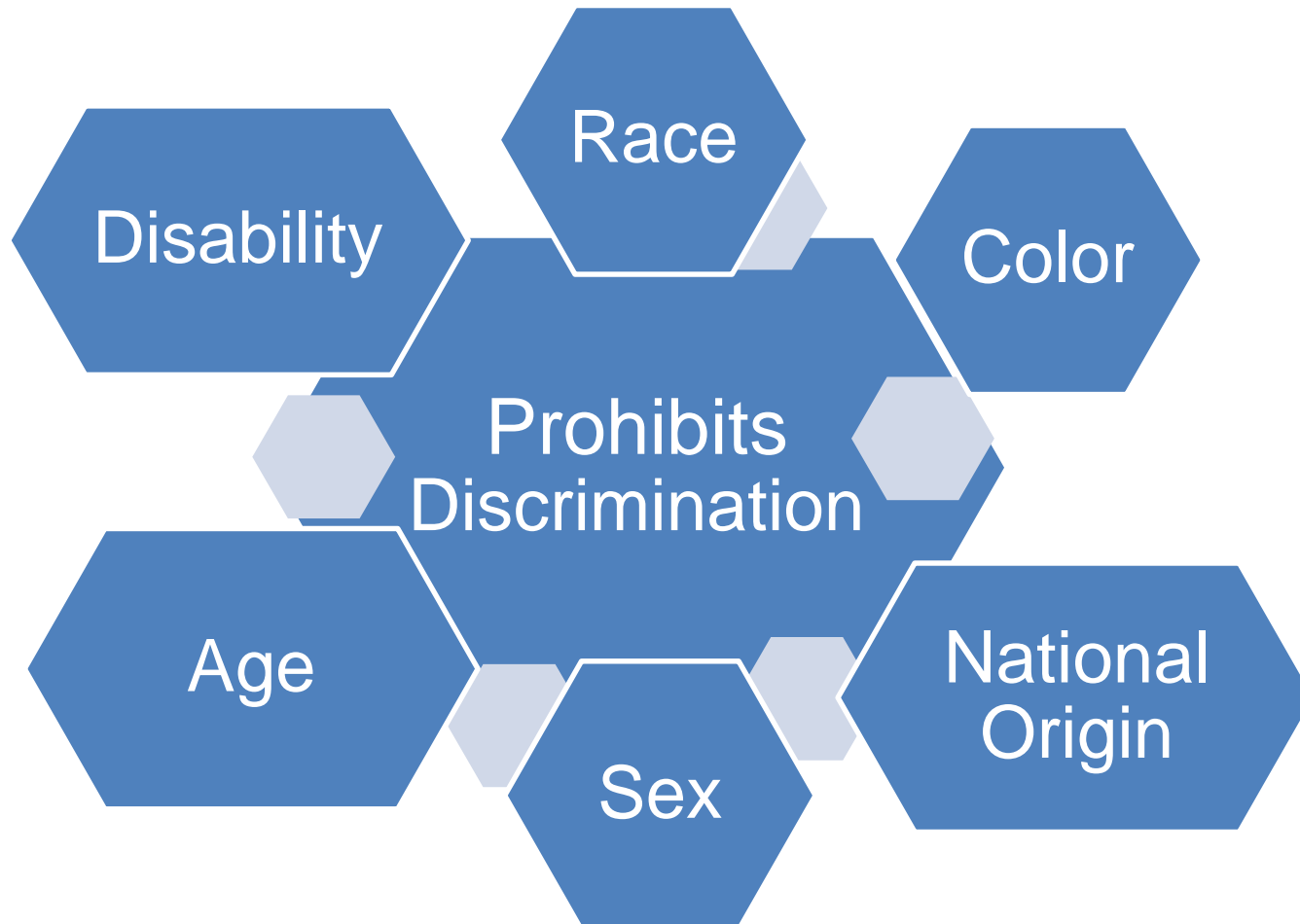


# Civil Rights Compliance

Office of Integrated Student Support

**Ohio** | Department  
of Education

# Title VI Civil Rights Act of 1964







**What does  
this mean  
for you?**

# Definition of Discrimination

***“Different treatment that makes a distinction of one person or group of persons from others; either intentionally, by neglect, or by the actions or lack of actions from a program.”***

***FNS Instructions 113-1***

# What To Do



# Ten Areas of Compliance

Assurances

Data  
Collection

Equal  
Opportunity

Public  
Notification

Access

Training

Reporting  
Violations

Compliance

Conflict  
Resolution

Customer  
Service

# Assurances

Agree to comply with Acts, Amendments, Guidelines and directives regarding Civil Rights.

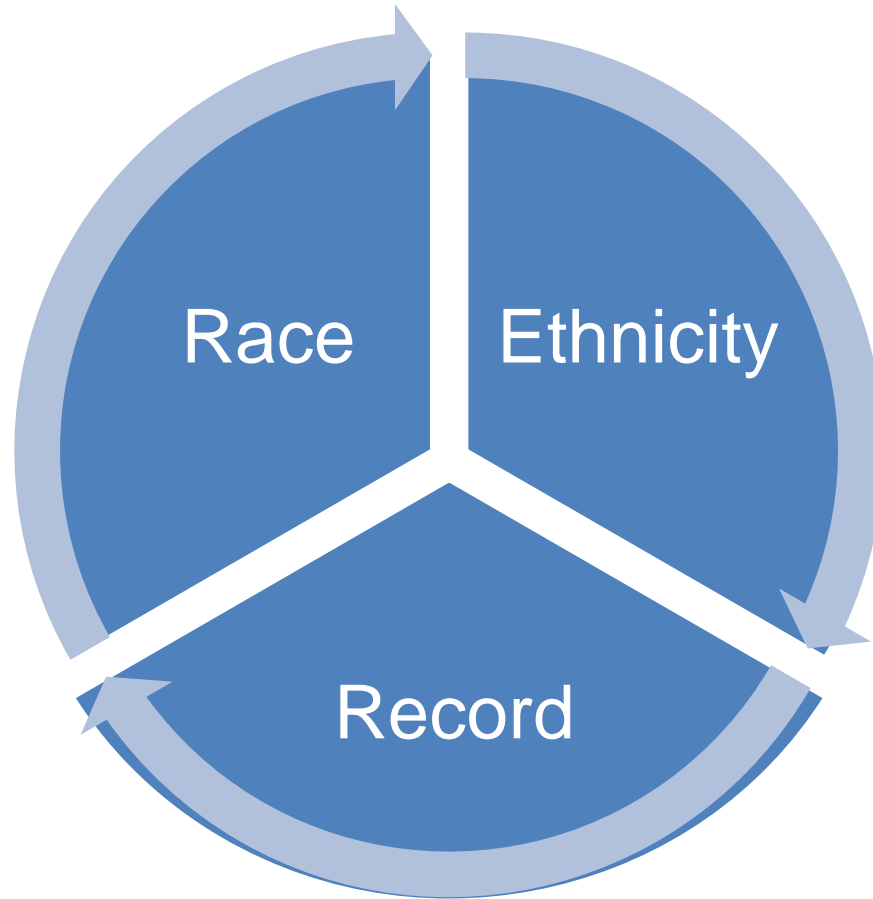
Will not exclude from participation in, be denied benefits of, or otherwise be subject to discrimination under any SNP program.

# Assurances

SFA agrees to:

- Compile data, maintain records,
- Submit reports,
- Allow enforcement of nondiscrimination laws
- Allow USDA to review records and determine compliance
- Be in compliance with nondiscrimination laws.

# Data Collection



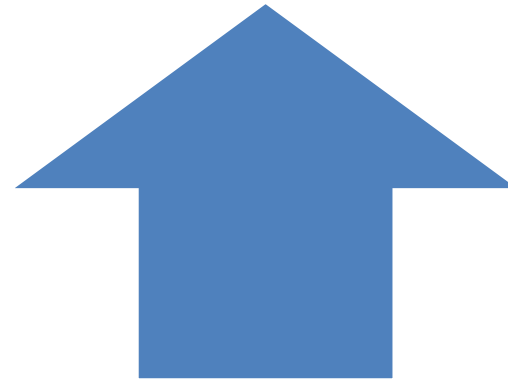
# Data Collection



Parents can  
choose to or not  
to self identify



Sponsors  
must identify  
each child  
enrolled





# Data Collection

Establish a system to collect racial and ethnic data

Data must be reported on an annual basis

Data collectors may not second guess, change or challenge a self-declaration of ethnicity/race made by a parent unless such declarations are blatantly false

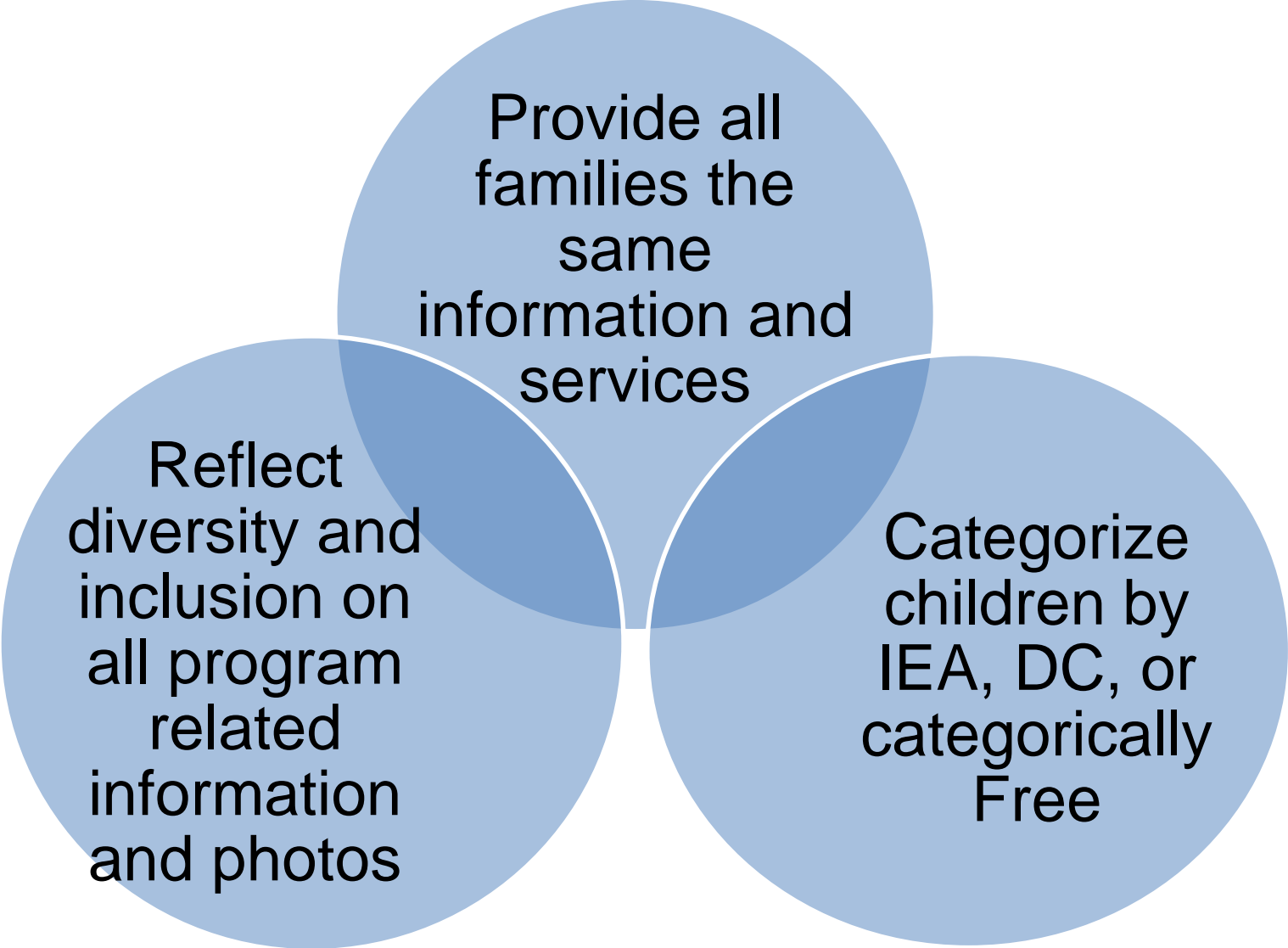
# Data Collection

**“This information is requested solely for the purpose of determining the state’s compliance with federal civil rights laws, and your response will not affect consideration of your application, and may be protected by the Privacy Act. By providing this information, you will assist us assuring that this program is administrated in a nondiscriminatory manner.” If you choose not to self identify a visual identification of your child’s race and ethnicity will be made and recorded in the data system. FNS Instruction 113-1. Pg. 17.**

# Equal Opportunity



# Equal Opportunity



Provide all families the same information and services

Reflect diversity and inclusion on all program related information and photos

Categorize children by IEA, DC, or categorically Free

# Public Notification

To inform area the SFA participates in the  
School Meal Program

To reach as many applicants and potentially  
eligible persons as possible

To ensure program access

# Public Notification

## Must include information on:

- Eligibility
- Benefits & Service (free or reduced price meals)
- Program availability (location and hours of service)
- Applicant rights and responsibilities
- Procedures for filing a complaint
- Non-discrimination statement

# Public Notification

“And Justice  
for All”

Public Release

Nondiscrimination  
Statement

# Reporting Violations

Give out USDA's contact information

Participants have 180 days to file a complaint

Forward complaints to USDA-Midwest Regional Office, Regional Civil Rights Officer



# Reporting Violations

All SFA must develop their own procedures for documenting civil rights complaints

At a minimum for following information is required by the SFA:

- Name, title, address and phone number of complainant
- Name, title, address and phone number of individuals involved including any witnesses
- Protective classes involved in the complaint
- Facts and time period or date of the complaint
- Person taking the complaint
- Date complaint was originally reported

# Training

**Conduct annually for those who:**

Interact with families and students

Have oversight and or supervisory responsibilities

# Training

Owner/Board members

Food Service Personnel

Cooks

Teachers

Custodians

# Training Topics

- Assurances
- Data Collection
- Equal Opportunity
- Public Notification
- Access

# Training Topics

- Training
- Reporting Violations
- Compliance
- Conflict Resolution
- Customer Service

# Accessibility



# Accessibility



Language	<ul style="list-style-type: none"><li>• Translate program information</li></ul>
Disability	<ul style="list-style-type: none"><li>• Make reasonable modifications</li></ul>
Need assistance?	<ul style="list-style-type: none"><li>• Contact Program Specialist</li></ul>

# Accessibility

## Language Interpreters

Children should not be used as interpreters

Volunteers may be use but should understand ethics for interpreters



# Accessibility

## Definition of Disability:

Physical or mental impairment which substantially limits one or more of an individual's major life activities, has a record of such and impairment, or is regarded as having such an impairment

# Accessibility

What is SFA responsibility to children with disabilities?

- Provide accommodations for participants with disabilities
- Provide appropriate information in alternative formats
- Provide food substitutions for student when documented in writing by a medical authority

# Compliance

The Office of Integrated Student Supports conducts Civil Rights reviews as part of any and all reviews or audits our office completes

# Compliance



# Customer Service

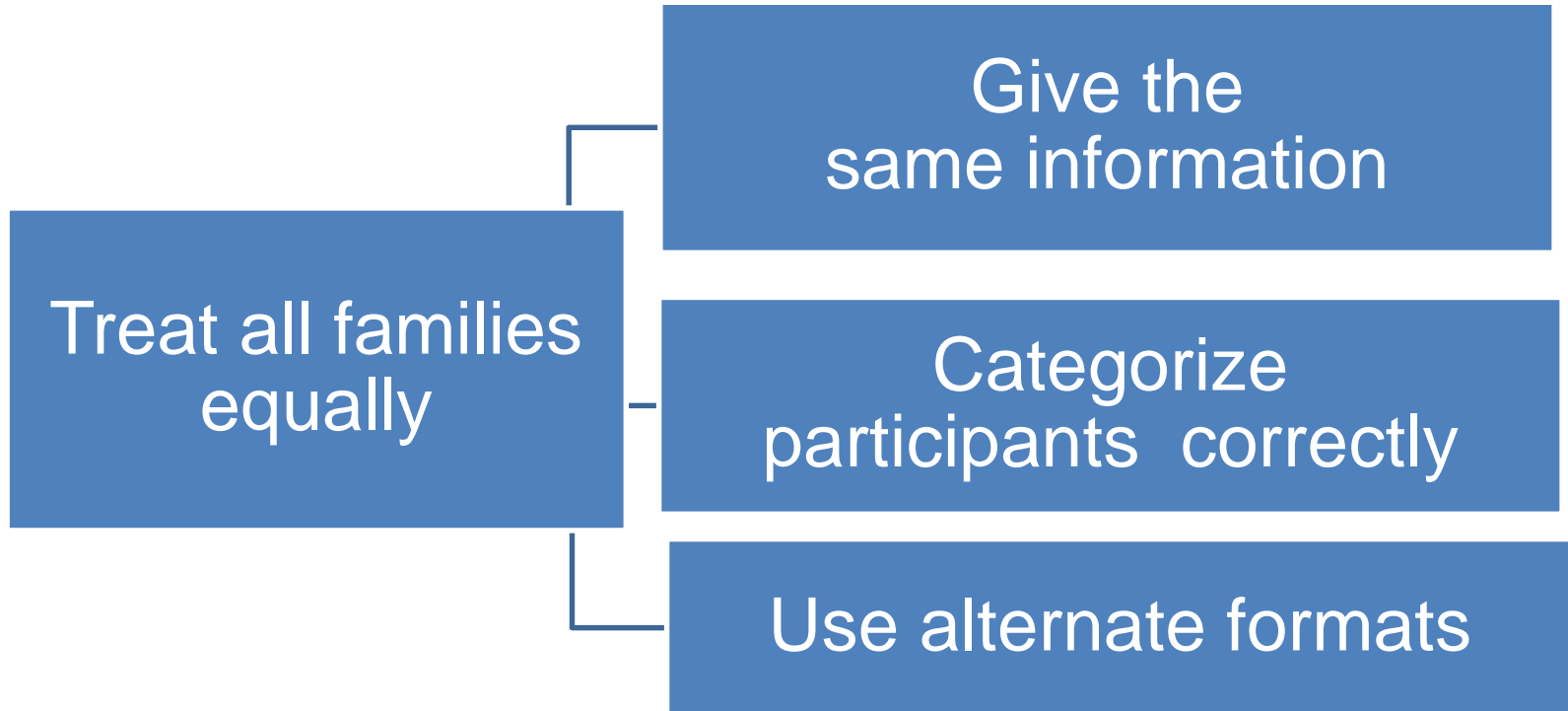
Treat all participants  
equally

```
graph LR; A[Treat all participants equally] --- B[Offer all participants Program meals]; A --- C[Offer all participants the same meal unless they require modified meals due to a disability];
```

Offer all participants  
Program meals

Offer all participants  
the same meal unless  
they require modified  
meals due to a  
disability

# Customer Service



# Conflict Resolution

Be open to hear grievances

Try to resolve the complaint

Contact ODE if issue is not resolved

# Implementation

Ask yourself with all interactions:

- How would I want to be addressed?
- Am I treating this person in the same manner I treat others?
- Have I informed this person of the information I need for their application regarding CR?
- Have I given this person the opportunity to clarify all relevant factors or inconsistencies and ask questions?
- Have I provided this person with information (s)he needs to make necessary decisions?



**Questions?**

The background of the slide features a close-up photograph of a person's hands holding a blue pen. The lighting is dramatic, with a strong blue tint on the left side and a warmer, orange-red glow on the right side, highlighting the texture of the skin and the grip of the pen.

# education.ohio.gov

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# Join the Conversation



OHEducation



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@OHEducationSupt



OHEducation



OhioEdDept



[education.ohio.gov/text](https://education.ohio.gov/text)