



FY2024 HIGH-PERFORMING ESC APPLICATION

Am. Sub. HB 110 changed how Educational Service Centers (ESC) are funded. The high performing designation is no longer a factor in determining state operating funds for ESCs. However, the designation of high performing ESC is a factor in exempting ESC personnel-based purchased services by schools and districts from competitive bidding requirements under ORC Section 3313.843(J).

Application Timeline

ESCs should complete an application per the guidelines below and submit no later than 4:30 pm on August 31, 2023 to HPESC@education.ohio.gov.

ODE will review applications and notify ESCs of the results no later than October 31, 2023.

Application Requirements

To be considered, an application must include all of the required documentation/information outlined below.

- 1. Cover Page:** Please use the provided cover page.
- 2. Brief Description of Services.** (Maximum length: 2 pages, double spaced, 12-point font)
ESCs must provide a description of each of the five submitted primary services that it provides to clients/schools. For purposes of this application, the following definitions apply:
 - a. “Client”:** Any city, exempted village, local, or joint vocational school district or community school that has entered into an agreement under section 3313.843 (primary contract), 3314.844 (community school contract), or 3313.845 (fee-for-service contract) of the Revised Code to receive services from an educational service center.
 - b. “Primary Services”:** The five services provided by an educational service center to its clients that the service center selects to demonstrate cost savings for purposes of this application. “Primary services” may include services provided to clients by a regional council of government established under Chapter 167 of the Revised Code if the educational service center is a member of the council and has contracted with the council for provision of those services.
- 3. List of Clients and Cost Savings for the Previous Fiscal Year.** (Use the ESC Cost Savings spreadsheet) ESCs must list the actual amount of money that each client saved by electing to receive primary services from the ESC instead of providing the service(s) itself or through another vendor in FY23 using the provided spreadsheet (ESC Cost Savings spreadsheet). In order to qualify as a High Performing ESC, the total percentage of cost savings across all clients for primary services must be at least 5%.



- 4. Supporting Evidence.** (Maximum length: 5 pages, double spaced, 12-point font) ESCs must provide supporting evidence, assumptions and documentation to exhibit the amount of cost savings for FY23 listed in Part 3.

Application Evaluation

ODE will evaluate each application and determine if the evidence provided is sufficient to be considered a High-Performing ESC per the guidelines below.

- ODE shall determine for each ESC that submits an application; the total percentage of cost savings generated for its clients in the previous fiscal year (FY23) due to the clients receiving Primary Services from the ESC instead of another source.
- Cost savings shall be calculated based on the price charged to the client by the ESC for a Primary Service.
- ESCs should not report or use the actual price incurred by them to provide the Primary Services to clients.
- The department shall designate each ESC as a High Performing ESC that generated total cost savings for its clients of at least five percent (5%) as a High-Performing ESC.

We look forward to working with you and encourage you to contact us should you have questions or need further clarification. Please contact Prabir Sarkar (614-728-7849) or Elena Sanders (614-752-1561) for content or payment related inquiries.